





Corporate China in the Western Balkans

16 and 17 May 2018, at Hotel Tirana International, ABRET Hall

THURSDAY, 16TH MAY 1400 - 1800HS.

Opening, welcome & rationale

- Klaus Fiesinger, Regional Director for South-East- Europe, Hanns-Seidel-Foundation
- Hansjoerg Brey, Executive Director, Südosteuropa-Gesellschaft Southeast Europe Association (SOGDE)

1st session: **Overall view of Corporate China in Western Balkans**

- presentation of main developments regarding Chinese companies in the Balkans, by Mr. A. Hackaj, Research Director, Cooperation & Development Institute;
- "A view on Belt & Road in Europe: Western Balkans case". Mr. Luo Hailong, Ass. Research Professor, Institute of World Economy, Shanghai Academy of Social Sciences;
- "The German view on doing Business in Western Balkans", by Ms. A. Quiring, Regional Director SEE at German Eastern Business Association, SOGDE Board Member

open discussion

2nd session: **Country cases**

- Chinese companies in Albania: Mergers & Acquisitions, Mr. Eduard Shalsi, State Minister for Protection of Entrepreneurship, Albania;
- *Chinese companies in Serbia: Public works and mergers & acquisitions.* Presented by Mr. Milun Trivunac, State Secretary, Ministry of Economy, Serbia;

open discussion including short presentations from North Macedonia and Montenegro

1930-2130hs, Dinner, at "Mullixhiu". traditional Slow Food Restaurant

FRIDAY 17TH MAY, 0930HS TO 1230HS

3rd session: Doing Business in the Balkans: are there common interest / synergy points?

- EU-China cooperation in Third Markets: some hints for the Western Balkans, by Astrid Skala-Kuhmann, Senior Adviser on China, GIZ
- What does the future hold for Corporate China in the Balkans, by Mr. J. Bastian, SOGDE Board Member:
- Connectivity Agenda and Belt & Road in the Western Balkans, by Etjen Xhafaj, Deputy Minister for Europe and Foreign Affairs in charge of Economic Diplomacy

Next steps & Closing of the event